

## Curriculum for the Doctoral Studies in Business Administration

Due to Section 24 of the Doctoral Degree Regulations for the Faculty of Business, Economics and Social Sciences of 10 September 2015, the Doctoral Degree Committee and the Faculty Convention decided the following on 23 Mai 2018:

This degree programme is offered to doctoral candidates in Business Administration. It serves to expand students' skills for independent scientific work and for preparing research-oriented publications. The options available take account of the differing levels of previous knowledge as well as the students' different specializations. The students have to coordinate their doctoral degree studies with the dissertation supervisor.

### I.

Proof of achievement (LN - Leistungsnachweise) covering 55 ECTS credit points (ECTS) are to be obtained within the doctoral degree studies from the following topic blocks (B, M, P, F):

<b>B</b>		<b>Basic courses</b>		
<b>Course(s):</b>	<b>Teaching format</b>	<b>ECTS</b>	<b>LN</b>	<b>ECTS to be obtained</b>
Course 1	Lecture/ seminar	5	Yes	30 ECTS
Course 2		5	Yes	
Course 3		5	Yes	
Course 4		5	Yes	
Course 5		5	Yes	
Course 6		5	Yes	

<b>M</b>		<b>Methods- and publication-oriented courses</b>		
<b>Course(s):</b>	<b>Teaching format</b>	<b>ECTS</b>	<b>LN</b>	<b>ECTS to be obtained</b>
Course 1	Lecture/ seminar	5	Yes	10 ECTS
Course 2		5	Yes	

<b>P</b>		<b>Problem-oriented courses</b>		
<b>Course(s):</b>	<b>Teaching format</b>	<b>ECTS</b>	<b>LN</b>	<b>ECTS to be obtained</b>
Course 1	Lecture/ seminar	5	Yes	10 ECTS
Course 2		5	Yes	

<b>F</b>		<b>Research project seminars</b>		
<b>Course(s):</b>	<b>Teaching format</b>	<b>ECTS</b>	<b>LN</b>	<b>ECTS to be obtained</b>
Course from the field “Innovation and Management”	Seminar	5	Yes	5 ECTS
Course from the field “Finance and Accounting”		5	Yes	
Course from the field “Supply Chain Management”		5	Yes	

The courses on offer can be found in **Appendix 1**.

## **II.**

In accordance with Section 26 of the Doctoral Degree Regulations, students who conducted at least 2 years' teaching at Kiel University or who have worked on scientific projects in institutes at Kiel University (verifiable) take part in the doctoral degree studies at a reduced level because their activities lead to skills that students who do not perform such activities must achieve from the doctoral degree studies. Students who have performed such activities must achieve fewer LN (proof of achievement). The following is required:

1. *With a degree in business or economics (WA - wirtschaftswissenschaftlicher Abschluss):* Obligatory attendance at two specialised courses from the topic block M and one course each from blocks P and F. In total: **20 ECTS**
2. *With a different degree (AA - anderer Abschluss):* Obligatory attendance at two specialised courses each from the topic blocks M and P, and one course from block F. In total: **25 ECTS**

<b>WA</b>		<b>Business qualification 20 ECTS</b>		
<b>Course(s):</b>	<b>Teaching format</b>		<b>LN</b>	<b>ECTS to be obtained</b>
Course 1	Lecture/ seminar		Yes	5 ECTS
Course 2			Yes	5 ECTS
Course 3			Yes	5 ECTS
Course 4			Yes	5 ECTS

<b>AA</b>		<b>Different qualification 25 ECTS</b>		
<b>Course(s):</b>	<b>Teaching format</b>		<b>LN</b>	<b>ECTS to be obtained</b>
Course 1	Lecture/ seminar		Yes	5 ECTS
Course 2			Yes	5 ECTS
Course 3			Yes	5 ECTS
Course 4			Yes	5 ECTS
Course 5			Yes	5 ECTS

The courses on offer can be found in **Appendix 2**.

### **III.**

The Chair(wo)man of the Doctoral Degree Committee can acknowledge up to 30 ECTS from the basic courses (B), if the respective student has a business or economics degree, and if these ECTS were gained within a university master programme, and if these ECTS were not counted as an achievement within this master programme.

### **IV.**

The Chair(wo)man of the Doctoral Degree Committee can acknowledge courses at other universities in Germany and abroad (e.g. doctoral degree studies offered by the Verband der Hochschullehrer (German Academic Association for Business Research)).

### **V.**

We recommend that students attend the courses during the first three semesters of their doctoral degree studies.

### **VI.**

Students must collect their proof of achievement certificates and submit these at the end of their doctoral degree studies to the Chair(wo)man of the Doctoral Degree Committee. These will form the basis for issuing certificates that certify the requirements in Section 25 (3) of the Doctoral Degree Regulations.

### **VII.**

1. This regulation and curriculum enters into force at 23 May 2018.
2. At the same time the Curriculum for the Doctoral Studies in Business Administration from 4 November 2015 expires.
3. Previously obtained proof of achievement during the doctoral degree studies remains valid.

## Appendix 1

### For the curriculum for the doctoral degree in Business Administration

#### LIST OF COURSES

<b>B</b>	<b>Basic courses</b>		
<b>30 ECTS</b>			
<b>Finance, Accounting, and Taxation</b>			
Course	Teaching method	Type of examination	
Theory of Corporate Finance	Lecture	Written examination	LN
Theory of External Accounting	Lecture	Written examination	LN
International Business Taxation	Lecture	Written examination	LN
<b>Innovation and Management</b>			
Course	Teaching method	Type of examination	
Marketing Research	Lecture	Written examination	LN
R&D Organization	Lecture	Written examination	LN
Cooperations and Networks	Lecture	Written examination	LN
Empirical Organization Research	Lecture	Written examination	LN
Organization Behavior	Lecture	Written examination	LN
<b>Supply Chain Management</b>			
Course	Teaching method	Type of examination	
Supply Chain Management	Lecture	Written examination	LN
<b>M</b>	<b>Methods- and publication-oriented courses</b>		
<b>10 ECTS</b>			
Course	Teaching method	Type of examination	
Strategies for Research Funding	Seminar	Presentation/thesis paper	LN
Design of Empirical Studies	Seminar	Presentation/thesis paper	LN
Theories on the Foundation of Doctoral Projects in Management	Seminar	Presentation/thesis paper	LN
Theories and Methods of Analysis in Financial Management	Seminar	Presentation/thesis paper	LN
Research and Publishing Strategies in Finance and Accounting	Seminar	Presentation/thesis paper	LN
Writing and Reviewing Scientific Articles	Seminar	Presentation/thesis paper	LN
Simulation Modeling for (Business) Research	Seminar	Presentation/thesis paper	LN
Statistics/Econometrics I	Lecture	Written examination	LN
Statistics/Econometrics II	Lecture	Written examination	LN
<b>P</b>	<b>Problem-oriented courses</b>		
<b>10 ECTS</b>			
Course	Teaching method	Type of examination	
Essential Readings in Innovation and Marketing	Seminar	Presentation/thesis paper	LN
Essential Readings in Finance	Seminar	Presentation/thesis paper	LN
Research Projects and Research Strategies in Finance	Seminar	Presentation/thesis paper	LN
Essential Readings in Entrepreneurship and Innovation	Seminar	Presentation/thesis paper	LN
Essential Readings in Organization and Management Theory	Seminar	Presentation/thesis paper	LN
Seminal Papers in Supply Chain Management	Seminar	Presentation/thesis paper	LN
<b>F</b>	<b>Research project seminars</b>		
<b>5 ECTS</b>			
Course	Teaching method	Type of examination	
Seminar from the field "Finance and Accounting"	Seminar	Presentation/thesis paper	LN
Seminar from the field "Innovation and Management"	Seminar	Presentation/thesis paper	LN
Seminar from the field "Supply Chain Management"	Seminar	Presentation/thesis paper	LN

## **Appendix 2**

### *For the curriculum for the doctoral degree in Business Administration*

#### **LIST OF COURSES**

<b>Topic block</b>	<b>WA</b>	<b>Degree in Business or Economics</b>		<b>20 ECTS</b>	
<b>M</b>	<b>Course</b>	<b>Teaching method</b>	<b>Credit points</b>		
	Strategies on Research Funding	Seminar	10 ECTS	Select 2 courses	
	Design of Empirical Studies	Seminar			
	Theories on the Foundation of Doctoral Projects in Management	Seminar			
	Theories and Methods of Analysis in Financial Management	Seminar			
	Research and Publishing Strategies in Finance and Accounting	Seminar			
	Writing and Reviewing Scientific Articles	Seminar			
	Simulation Modeling for (Business) Research	Seminar			
	Statistics/Econometrics I	Lecture			
	Statistics/Econometrics II	Lecture			
<b>P</b>	Essential Readings in Innovation and Marketing	Seminar			5 ECTS
	Essential Readings in Finance and Accounting	Seminar			
	Research Projects and Research Strategies in Finance	Seminar			
	Essential Readings in Entrepreneurship and Innovation	Seminar			
	Essential Readings in Organization and Management Theory	Seminar			
	Seminal Papers in Supply Chain Management	Seminar			
<b>F</b>	Seminar from the field "Finance and Accounting"	Seminar	5 ECTS	Select 1 course	
	Seminar from the field "Innovation and Management"	Seminar			
	Seminar from the field "Supply Chain Management"	Seminar			

<b>Topic block</b>	<b>AA</b>	<b>Different Degree</b>		<b>25 ECTS</b>	
<b>M</b>	<b>Course</b>	<b>Teaching method</b>	<b>Credit points</b>		
	Strategies on Research Funding	Seminar	10 ECTS	Select 2 courses	
	Design of Empirical Studies	Seminar			
	Theories on the Foundation of Doctoral Projects in Management	Seminar			
	Theories and Methods of Analysis in Financial Management	Seminar			
	Research and Publishing Strategies in Finance and Accounting	Seminar			
	Simulation Modeling for (Business) Research	Seminar			
	Writing and Reviewing Scientific Articles	Seminar			
	Statistics/Econometrics I	Lecture			
	Statistics/Econometrics II	Lecture			
<b>P</b>	Essential Readings in Innovation and Marketing	Seminar			10 ECTS
	Essential Readings in Finance and Accounting	Seminar			
	Research Projects and Research Strategies in Finance	Seminar			
	Essential Readings in Entrepreneurship and Innovation	Seminar			
	Essential Readings in Organization and Management Theory	Seminar			
	Seminal Papers in Supply Chain Management	Seminar			
<b>F</b>	Seminar from the field "Finance and Accounting"	Seminar	5 ECTS	Select 1 course	
	Seminar from the field "Innovation and Management"	Seminar			
	Seminar from the field "Supply Chain Management"	Seminar			